

GSA Federal Acquisition Training Symposium

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AbilityOne Program Overview

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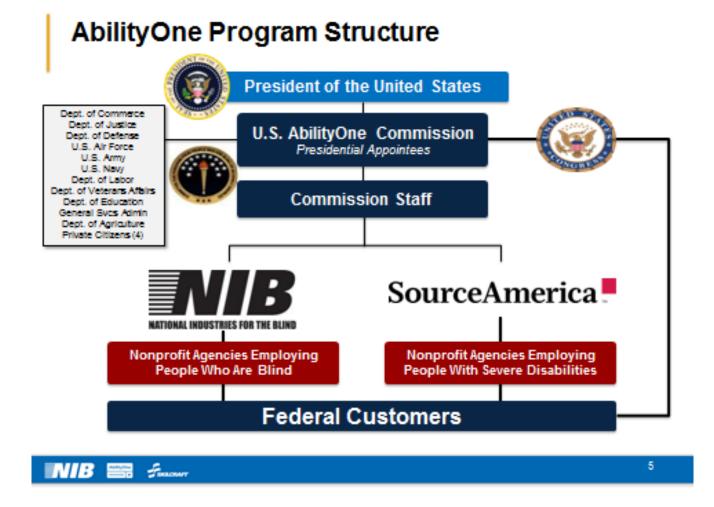
Program Mission

Provide employment opportunities for people who are blind or have other severe disabilities in the manufacturing and delivery of products and the provision of services required by Federal customers





Organizational Chart





Committee Staff Responsibilities

- Establishing strategic direction for program
- Creating/Maintaining Procurement List
- Setting and revising Fair Market Prices
- Designating Central Nonprofit Agencies (CNAs)
- Making rules and regulations necessary to administer the Javits-Wagner-O'Day Act
- Assisting Federal customers increase their purchases under the program



NIB/NISH Responsibilities

- Oversee and assure nonprofit agency (NPA) contract compliance
- Solve problems; single point of contact for complaints or delivery issues
- Help educate customers
- Represent NPAs to the Committee
- Evaluate and report NPA qualifications and capabilities to the Committee
- Recommend suitable additions to the list including the initial fair market price



Nonprofit Agency Responsibilities

- Manufacture and deliver products or perform services as assigned by the CNA
- Meet qualification for participation
 - 75% of direct labor hour performed by people who are blind or severely disabled
 - Net income cannot benefit individual shareholder or other individual
- Maintaining qualifications to continue to participate
- Meet other requirements of Federal contractors



Why is This Important?

- Over 18 million working-age adults are blind or severely disabled. Over 70% of this population is not employed
- The AbilityOne Program serves people who may otherwise have difficulty obtaining or maintaining employment
- The AbilityOne Program is the single largest employer of Americans who are blind or have other severe disabilities





Customer Focus

- Federal Government is the AbilityOne Customer
 - The AbilityOne Team must balance the needs of the Government and the employment needs of people who are blind or have other severe disabilities
 - Preferred Source vs. Mandatory Source
 - Provide Solutions



Benefits to the Government

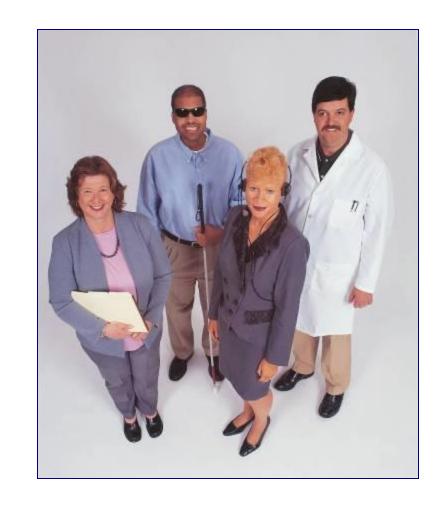
- Quality products and services, on-time delivery
- Fair market prices, best value procurement
- National network of solutions providers
- Long-term relationships
- Moral satisfaction in helping people to help themselves





Benefits to the Employee who is Blind or Severely Disabled

- Wide range of employment opportunities
- Long-term work experience
- Marketable job skills
- Equitable wages and benefits, plus a chance to advance
- A measure of independence



AbilityOne Program Product and Service Offering



What Products Can I Buy?

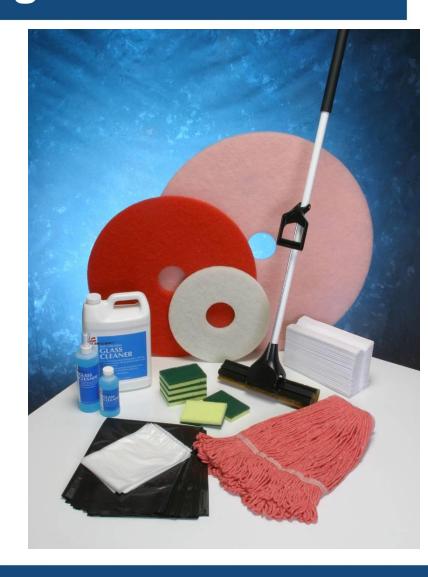
- Chemical Supplies
- Cleaning Products
- Clocks
- Clothing
- Computer Accessories
- Disposable Paper Products
- Furniture
- Kitchen & Break Room Supplies
- Mattress & Bedding

- Medical Supplies
- Military/Combat Clothing
- Office Supplies
- Paint & Accessories
- Personal Care & Safety
- Picture Frames
- Safety & Maintenance Items
- Shipping & Packaging Supplies
- Writing Instruments



Office and Cleaning Products





"Green" Products

- Biodegradable paper cups
- Process Chlorine Free (PCF) office paper
- Pens made from recycled materials
- Disposable cutlery
- Environmental cleaning agents





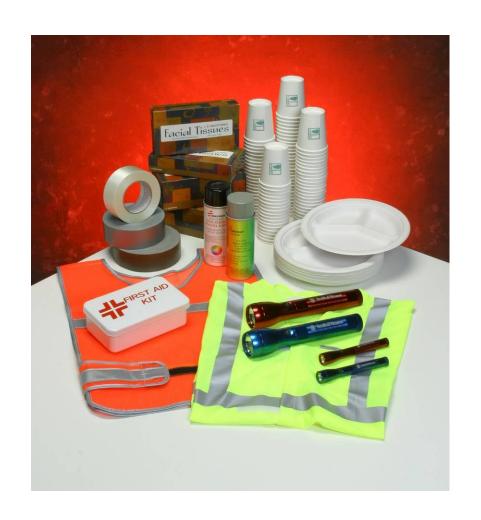
Custom Products

- Awards and recognition items
 - Plaques
 - Pen sets
- Clocks
- Military picture frames
- Stamps



Safety & Personal Care

- First aid kits
- Fire hoses
- Flashlights
- Gloves
- Nonskid deck covering
- Traffic safety clothing items



Government Unique Products

- Military Police Belts
- Gloves for the TSA and VA
- Services Dress and Battle Clothing
 - Slacks
 - Trousers
 - Shirts
 - BDUs. ACU's, ABU's
- Food
 - Military ration components
 - Bakery mix and cake mixes





Micro-Purchase Limits

Is AbilityOne still a required source if I only buy small amounts with my purchase card?

- Yes, the AbilityOne
 Program is applicable at any dollar amount
- No exemptions for micro-purchases



How to Buy AbilityOne Products - Off-the-Shelf Items

- GSA Global Supply <u>www.GSAglobalsupply.gsa.gov</u>
- GSA Advantage!®
 www.gsaadvantage.gov
- DoD EMALL <u>www.emall.dla.mil</u>
- Multiple Award Schedule Holders Authorized AbilityOne Distributors
- Base Supply Centers
- www.abilityone.com



AbilityOne Procurement List

- Official list of all AbilityOne items
- Maintained by the Committee for Purchase
- Identifies name and National Stock Number (NSN) or commercial name for each product
- Access the list: <u>www.abilityone.gov</u>



What Services Can I Buy?

- Admin support
- Contract Management
- Facilities Management
- Food service
- Grounds maintenance
- Secure Document Services which includes:
 - -- Document Mgmt.
 - Secure Mailroom services
 - -- Secure Documentation
 - -- Destruction

- Janitorial/custodial
- Laundry
- Order Processing
- Recycling
- Fleet Management & Maintenance
- Warehousing/Distribution
- TeleServices (call centers, customer service, hot lines, etc.)
- Healthcare Environmental Services



How Do I Order Services?

- Services are specific to the customer and location(s) added to the Procurement List
 - Standard procurement process with certain exceptions
 - Nonprofit agencies follow the Performance Work Statement (PWS).
 - If additional services are needed outside of the scope of the Procurement List, must add new work to the Procurement List





Customer Satisfaction

Customer satisfaction is the key to keeping people employed, so...

Performance

+

Value

Customer Satisfaction

Jobs





QUESTIONS?

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